

Countries: Regional (Albania / Kosovo / Serbia)

Project Executing Agencies (PEA) / Employers:

1.
Albanian Development Guarantee Foundation
Rr. "Abdi Toptani"
Torre Drini, Kati 9, Nr. 93
Tirana
Albania

2.
Kosovo Credit Guarantee Fund
Njazi Alishani No. 5
1000 Pristina
Republic of Kosovo

3.
Serbian Entrepreneurship Foundation
Vladimira Popovica Street No. 6
Belgrade, New Belgrade
Serbia

Deadline of Submission of Proposals: August 8th, 2025 (2 pm CET)

E-procurement through Exficon only

Project: EU-KfW Western Balkans Guarantee - Supporting
Entrepreneurs' and MSMEs' Resilience
Project No: 510000047 (ADGF), 510000054 (KEMPLOYER),
515001011 (SEF)

Tender: International Competitive Bidding (ICB):
Tender for Consulting Services: "Project Implementation
Consultant »
KfW Procurement ID: 512668

Postqualification / Fixed Budget Selection

Project measures: The overarching objective of the EU's Western Balkans Guarantee is to support sustainable socio-economic development and regional integration, particularly boosting the region's competitiveness and job creation. Specifically, the Project aims at responding to the challenges outlined above at different levels through the following intervention logic:

- The main **output** of the Project will be to provide risk-sharing to credit guarantee funds (CGF or Employers) in the Western Balkans, specifically in Albania, Kosovo and Serbia.
- The CGFs in turn, provide risk-sharing to their partner financial institutions (PFIs) to promote PFIs' capacity and willingness to unlock financing for economically viable MSMEs.

- This will generate **impact** at the level of the MSMEs by enhancing access to formal financing for short term liquidity and investments, thereby supporting their response to Covid-19 and Russia's invasion of Ukraine. Thanks to the Project's impact, MSMEs will be able to contribute to economic recovery by maintaining & creating jobs and income

To receive the Postqualification documentation, please contact Tender Agent (Rene Meyer) under tender@renemeyer.org.

Procurement framework: This ICB tender for Consulting Services is subject to KfW's „Guidelines for the Procurement of Consulting Services, Works, Plant, Goods and Non-Consulting Services in Financial Cooperation with Partner Countries" (2019, 3rd update 2024 / available on www.kfw-entwicklungsbank.de).

Requested Consultant Services: The Consultant is expected to conduct the following main tasks:

- Supporting the Employers by drafting workplans required by the EU
- Validating and countersigning "Counter-Guarantee Notifications" when a Employer plans to include a guarantee provided to a PFI under the EU Guarantee
- Ex-ante screening claims by PFIs under the EU Guarantee to ensure only eligible losses are included in disbursement requests by the Employers to KfW;
- Supporting each Employers by compiling Progress Reports as including data tables and formulating concise summaries based on information provided by Employers;
- Supporting each Employer by compiling a final report
- Supporting the Employers by compiling the Financial Reporting to the EU;
- Communication and Visibility (C&V) Activities on the Project

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